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INNOVATION & ENTREPRENEUR SUPPORT ORGANIZATION



WEARE... ... Coaches for Entrepreneurs

...Facilitators for Investors

...Partners for Universities

... Ecosystem Builders for the Community

...Catalyst for Innovation

# ENTREPRENEURS HELPING ENTREPRENEURS COMMERCIALIZE INNOVATIVE TECHNOLOGIES.

mission statement





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mission statement



the business of innovation









### **ECOSYSTEM**

**ENTREPRENEURS** 

**INVESTORS** 

**UNIVERSITIES** 

**CORPORATIONS** 

TECHEW

**GOVERNMENT** 

**MENTORS** 

SERVICE PROVIDERS

**MEDIA** 

### GUIDING VALUES Who We Are

1. CONTINUOUS IMPROVEMENT Ever Evolving

2. GIVE BEFORE YOU GET
Network of Support

COLLABORATION
Our "Fuel"







Develops therapeutic neuromuscular electrical stimulation technologies and is proud to offer the FDA-cleared Ampcare Effective Swallowing Protocol (ESP™).

START: Pre-FDA Approval



accelerate



incubate





scale

mentor

TODAY: Selling in USA, UK, Japan, Hong Kong







#### PROGRAM OFFERINGS Entrepreneurs



your personal investment into the foundations of your technology venture and skill development as a founder and entrepreneur

3 - 6 months

ALL Tech Welcome; Limited Seats

### Summer 2019 Cohort 7 companies

- Medical Devices (x3)
- Health Product
- Aerospace
- Electronics
- Software



#### PROGRAM OFFERINGS Entrepreneurs



where you build and launch your startup and tirelessly advance the people, tools, and culture within your venture

1 – 3 years

Defensible Tech; Health & Mobility Focus

### Current: 23 companies

- 65% Biotech, Life Sciences & Health
- 13% Aerospace, Logistics & Mobility
- 12% Misc: Agriculture, Consumer, Software

• 42% Women on founding team

#### BIOTECH, LIFE SCIENCES & HEALTH **Startups**

































#### PROGRAM OFFERINGS Entrepreneurs



for scaling high-growth companies and taking on new leadership challenges after finding a scalable business model

scale

1 – 3 years

Defensible Tech; Health & Mobility ONLY

### Current: 2 companies

- Global: Operations & Sales
- Management & Leadership Shift
- Graduation within one year

#### CLIENT SUCCESS Sample



Year Exited: 2015

Exit Valuation: \$2.7 Billion



Year Exited: 2016
Exit Valuation: \$465 Million

Cowtown Angels Portfolio Company





IP





accelerate









incubate



TODAY: \$465 Million Exit Valuation in 2016



#### \$465 Million in 2016

Exit



### Bios | Partners

Venture capital



#### Thesis:

- Disrupting The Geographic Favoritism
- Investment Activism
- Collective Experience

### PROGRAM OFFERINGS

#### Entrepreneurs



designed around a team of mentors (4–5) with diverse experience working with companies focusing on central barriers to growth the founders are facing today

6 months









### PROGRAM OFFERINGS Investors



angel network that connects entrepreneurs seeking early-stage funding with local investors in an environment that accelerates growth and rewards strategic risk-taking since 2012

annual membership

Investing in our community one company at a time

50

\$ 18.5 M

38

Members

Invested

Companies Funded

### PROGRAM OFFERINGS Investors



invest

#### 2018 Statistics

· Applications: 180

· Forum Presentations: 39

· Deep Dive Sessions: 19

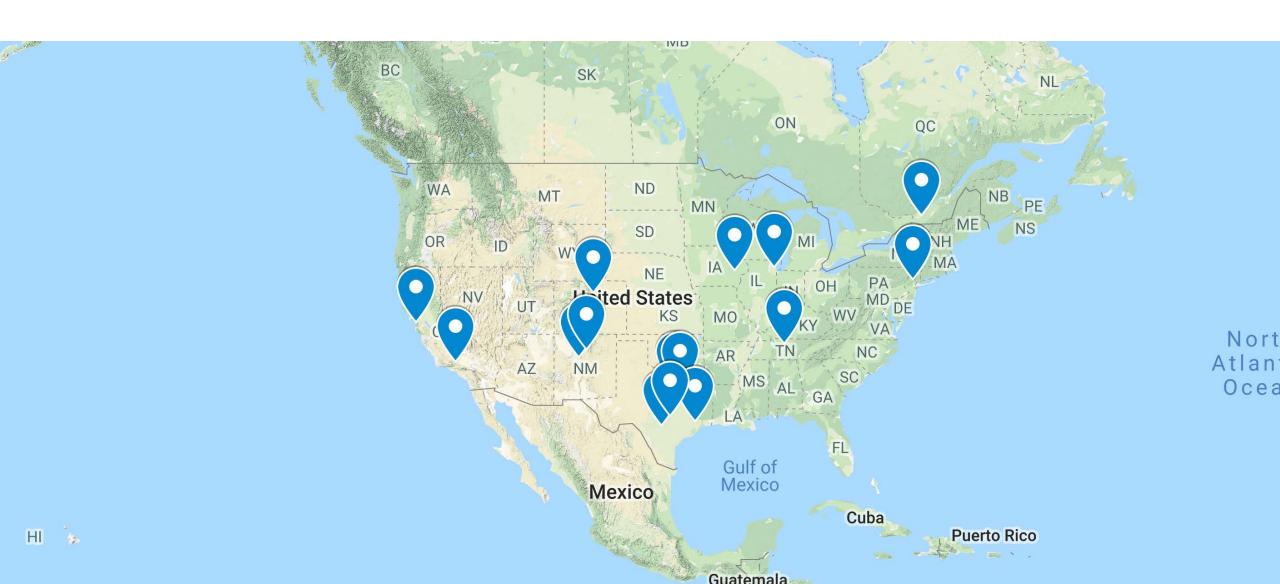
Due Diligence Teams: 7

New Investments: 6 (\$940,000)

Follow-on Rounds: 7 (\$1,509,000)



### PRESENTER LOCATIONS: BIOTECH 2017 - 2019









**Experiential Learning For Students** 

**Commercialization Support** 

Space & Resource Activation











Commercialization Partner

All faculty and startups licensing UNTHSC IP gain access to TechFW programs at no cost.

4 Current Clients



Wet Lab Access

We partner to increase access to wet lab space for bio tech startups in our region in both dedicated lab space and shared benches.

**3 Current Clients** 





Cowtown Fellows

TCU MBA students work with Cowtown Angels for 18 month fellowship. They participate at every level of the program.

16 MBA's since 2013.

TCU Won the 2019 Excellence in Entrepreneurship Teaching and Pedagogical Innovation Award



Entrepreneurial Interns
Scholar Program

This program provides interns with valuable paid experience working for a startup and provides the startup additional staff. The EISP program is made possible through donors to TCU since 2003.

40 Undergrads in 2019





Commercialization Partner

All faculty and startups licensing UTA IP gain access to TechFW programs at no cost.

3 Current Clients



EpIC Mavs & EpIC Mavs Deep Dive

Co-produced weekly sessions in the Spring and Fall for all exploring entrepreneurship. We run a seven week mini-accelerator program in the Summer at the UTA Startup Lounge.

Summer 2019: 5 Teams

### **FUTURE DEVELOPMENT**

2020 - 2022

#### **ENTREPRENEURS**

From Startup to Scale Up

New Programs + Services:

- Market Intelligence Services
- Benchmarking Services
- Leadership Programs
- Online Courses + Guides

#### **INVESTORS**

**Continuous Evolution** 

New Programs + Services:

- Sidecar Fund
- Satellite Location
- Seed Fund

#### **UNIVERSITIES**

**Innovation Mindset** 

New Programs + Services:

- Commercialization Testing
- Innovation Procurement
- Mini-Accelerator Programs

### **ENGAGEMENT OPPORTUNITIES**

Current

**ENTREPRENEURS** 

**INVESTORS** 

**MENTORS** 



Launch Biotech



Invest in Biotech



Mentor Biotech

### TECHEW

## CONNECTTHE DOTS

WORLD OF ENTREPRENEURS

LOCKHEED MARTIN

November 20 | 5:00 - 8:00 pm | UNTHSC | Tickets at Techfw.org

Featuring Panelists Doing Business In:













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